

Plan one useful closet session.

A first-client checklist for a small, ordinary closet. Agree a manageable priority with the customer, using storage they already own.

Session reference / date

Planned start / finish

What does the customer want to find or put away more easily?

Closet / first shelf or category

Available hangers / shelves / containers

Confirm the fit before you quote

- ☐ The customer can participate and decide throughout the session. Check who owns the belongings; leave unclear ownership undecided.
- ☐ Access is clear and the agreed light tasks are within your ability. Use one small section at a time; do not empty the whole closet.
- ☐ Agree included work, exclusions and the stopping time. Extra time or purchases need a new agreement first.

Included work / priority to finish

Off-limits items / other exclusions

Keep the offer bounded. No deep cleaning, heavy lifting, climbing, repairs, installation, hauling, donation drop-offs or selling possessions. Leave private papers, medicines, valuables and others' belongings outside this first offer unless clearly and appropriately agreed.

Stop unsafe work. Pause if you encounter suspected mold, pests, sharps, contaminated water, unstable piles or unsafe access. Hazardous cleanup and specialist hoarding support are outside this service.

Get ready for a first customer

- ☐ Time a practice session. Pack a pen, notebook, timer, tape measure, removable labels and clean temporary sorting containers.
- ☐ Check local business requirements, costs and suitable insurance before paid bookings. Use the guide's linked resources.
- ☐ Write an honest offer and service area. Ask for a welcome introduction or use a local group that permits service offers.

Introduction prompt: "I offer a two-hour closet-organizing session in [area], using existing storage. If someone wants this help, would you pass along my details so they can ask about scope and price?"

Count the whole job.

Fill in your own assumptions and calculate by hand. Choose one currency throughout. This is a planning aid, not a market-rate recommendation or a contract.

Currency

Session reference

1. Add all planned working time

Time to allow	Your minutes
On site with the customer	_____
Round-trip travel	_____
Preparation and messages	_____
A. Total minutes (add the three rows)	_____
B. Total hours = A ÷ 60	_____

2. Work out a proposed price before applicable tax

Manual calculation	Your amount
C. Chosen planning labor amount per hour	_____
D. Labor component = B × C	_____
E. Direct job costs (travel, supplies, fees)	_____
F. Allocation for ongoing business expenses	_____
Proposed price before tax = D + E + F	_____

Count each expense once. Check payment fees and tax obligations for your situation. Round the final amount appropriately for your currency and confirm the total before booking.

Illustrative US-dollar example. Every input is hypothetical.

120 minutes on site + 45 travel + 15 preparation = 180 minutes.

180 ÷ 60 = 3 hours. 3 × \$30 = \$90 labor.

\$90 + \$10 direct costs + \$15 overhead = **\$115 before applicable tax.**

This is not a recommended local rate, take-home pay or an earnings forecast. Replace every input with your own time and costs.

3. Confirm the agreement

Applicable tax / confirmed total

Payment timing / method

Cancellation terms / agreed scope and duration

A fixed quote covers the agreed time and work, not an unlimited closet. If the price does not work, revisit scope or travel before promising more.

Leave the space usable.

Suggested practice timeboxes for a two-hour session. Adjust from your own practice and the actual job. Protect the closing time.

Plan	Task	Actual minutes
10 min	Agree scope, priority and stopping time.	_____
70 min	Sort and arrange one manageable section at a time.	_____
25 min	Put everything away; leave access clear.	_____
15 min	Review the system together.	_____
120 min	Two hours total	_____

Use three temporary groups: **keep here / move elsewhere / customer decision needed**. If time runs short, finish the active section and leave the rest untouched. Another session is optional.

Keep belongings and photo decisions separate

The owner decides what stays or leaves. A donation bag is not permission to remove it; hauling and donation drop-offs remain excluded. Keep any unclear decision pending.

Owner's explicit disposal decision / where to leave bags (or "none")

Permission to take specific photos (or "no photos")

Separate permission to publish: exact photos and named destination (or "none")

No photos are required for the service. Do not include names, addresses, faces or private papers. These notes are reminders, not a legal release or waiver.

Close with the customer

- ☐ Doors open and walkways are clear. Temporary bags are in the agreed place.
- ☐ The customer can find and return everyday items. Explain any new labels.
- ☐ Review undecided items without pressure; leave an optional future-task list.

Actual travel + preparation/messages (min)

Actual costs / agreed payment

One improvement before the next session

Keep completed sheets private; do not send customer-home details to LaunchMyHustle. Ask separately before sharing feedback. A first booking is feedback, not evidence of steady demand.

Read the full guide: launchmyhustle.com/blog/start-home-organizing-side-hustle